



# Welcome Announcement

Ginsberg Jacobs is pleased to announce the additions of Daniel D. Balys, Jennifer E. Nichols, Brian J. Pleviak, and Matthew R. Zakaras to the firm.



Daniel D. Balys  
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Dan has extensive experience in representing investment and commercial banks and other financial institutions in loan originations, loan work-outs & restructurings, and note sale transactions that are secured by commercial real estate assets of all kinds, including office buildings, retail properties, hotels, industrial properties, and multi-family properties. He has represented a variety of financial institutions at the senior loan, junior loan and mezzanine loan levels and in the capacities of administrative agent, co-lender and lead lender. His practice also includes the representation of borrowers in commercial real estate loan transactions; purchasers and sellers in the acquisition and disposition of commercial real estate assets; and tenants and landlords in the leasing of office, retail and industrial buildings.



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Jen focuses her practice on the representation of businesses utilizing tax credits for their financing needs as well as commercial property owners and tenants. Jen has significant experience representing clients with the acquisition and disposition of property and equipment, commercial leasing and tax credit financing including New Markets and Low-Income Housing tax credits. In addition, Jen has substantial experience advising restaurant franchisee clients with respect to their site acquisition, ground lease and general lease transactions.

#### *About Ginsberg Jacobs LLC:*

*Ginsberg Jacobs LLC is a seventeen (17) attorney Chicago based law firm which provides an innovative partnership of experienced attorneys specializing in Finance, Real Estate, Corporate, Federal Tax and Tax Credits and Litigation practice areas. For more information, please visit <http://www.ginsbergjacobs.com>*



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Brian has over a decade of experience representing local and national investors, developers and owners of real estate in transactions throughout the country. He is experienced with the acquisition and disposition of commercial real estate, tax credit programs, real estate development, complex commercial leasing, telecommunication site leasing and development, financing, brokerage and property management. Most recently, Brian has counseled lenders and investors in distressed real estate transactions, including, the acquisition and sale of REO, foreclosure litigation and workouts.



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Matt is Of Counsel with Ginsberg Jacobs LLC, where he represents sophisticated investors, private equity sponsors, entrepreneurs and operating businesses in a wide variety of business and real estate transactions, including mergers and acquisitions; finance, including the sale of debt and tax-motivated transactions; fund-formation; joint ventures; private placements; governance issues; vendor contracts; licensing and other technology agreements; and real estate transactions. Matt also serves as General Counsel at Echelon Capital, LLC, a Chicago-based private equity group focusing on middle market manufacturing businesses and real estate.